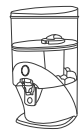


PIMAG WATERFALL® SALES PERFORMANCE INCENTIVE



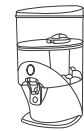
DIRECT



2

UNITS*
IN A
MONTH

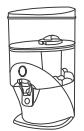
\$224**



3

UNITS*
IN A
MONTH

\$398**



4

UNITS*
IN A
MONTH

\$612**

EXECUTIVE

2

UNITS*
IN A
MONTH

\$245**

3

UNITS*
IN A
MONTH

\$429**

4

UNITS*
IN A
MONTH

\$653**

SILVER

2

UNITS*
IN A
MONTH

\$287**

3

UNITS*
IN A
MONTH

\$491**

4

UNITS*
IN A
MONTH

\$737**

*1384 PiMag® Waterfall units only.

**Rounded amounts.

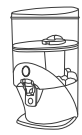
The Potential Earnings for Performance Commission are based on retail volume.

Visit MyNikken.com for more details.

PIMAG WATERFALL® SALES PERFORMANCE INCENTIVE



DIRECT



2	UNITS* IN A MONTH	RETAIL PROFIT \$163**
		PCV REBATE \$21**
		PERF. COMM. \$41**
TOTAL		\$224**



3	UNITS* IN A MONTH	RETAIL PROFIT \$244**
		PCV REBATE \$31**
		PERF. COMM. \$122**
TOTAL		\$398**



4	UNITS* IN A MONTH	RETAIL PROFIT \$326**
		PCV REBATE \$42**
		PERF. COMM. \$244**
TOTAL		\$612**

EXECUTIVE

2	UNITS* IN A MONTH	RETAIL PROFIT \$163**
		PCV REBATE \$42**
		PERF. COMM. \$41**
TOTAL		\$245**

3	UNITS* IN A MONTH	RETAIL PROFIT \$244**
		PCV REBATE \$62**
		PERF. COMM. \$122**
TOTAL		\$429**

4	UNITS* IN A MONTH	RETAIL PROFIT \$326**
		PCV REBATE \$83**
		PERF. COMM. \$244**
TOTAL		\$653**

SILVER

2	UNITS* IN A MONTH	RETAIL PROFIT \$163**
		PCV REBATE \$83**
		PERF. COMM. \$41**
TOTAL		\$287**

3	UNITS* IN A MONTH	RETAIL PROFIT \$244**
		PCV REBATE \$125**
		PERF. COMM. \$122**
TOTAL		\$491**

4	UNITS* IN A MONTH	RETAIL PROFIT \$326**
		PCV REBATE \$167**
		PERF. COMM. \$244**
TOTAL		\$737**

*1384 PiMag® Waterfall units only.

**Rounded amounts.

The Potential Earnings for Performance Commission are based on retail volume.

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